



“DataCore has been an excellent solution that enabled us to virtualize our new and existing storage solutions on the back-end while keeping a single interface and single management point for managing all of our different SAN environments. Beyond this, we have attained better performance with DataCore and we now have the benefit of high-availability.”

- Dustin Fennell, VP of IT & CIO, Scottsdale Community College

## Educational Institutions Benefit from Virtualization in 3 Dimensions

Many Educational Institutions of all sizes are using DataCore storage virtualization software to complement their server and/or desktop virtualization projects, allowing them to overcome storage-related funding roadblocks, downtime and performance issues.

The needs of IT departments that support educational institutions (like yours) can suffer from the same shortfall that every other IT department can: a virtualization project that stops at servers and desktops and therefore misses an important component, your storage. Virtualizing your storage means that you can: avoid downtime, planned or unplanned; improve your storage devices' performance; mix your current storage devices with newly purchased equipment; and, **most importantly, stay within your budget.**

DataCore storage virtualization software has been proven across many companies around the world; both in and out of the education sector. **Read just a few of their success stories on the 2nd page and then join their ranks by bringing your virtualization strategy to the third dimension!**

## Universities using DataCore

Auburn University, Georgia Institute of Technology, Morehead State University, Mount St. Mary's University, Syracuse University, Texas A&M University, Texas Tech University, University of Arkansas System, University of Colorado at Boulder, University of Illinois at Urbana-Champaign, University of Maryland - College Park, University of Michigan, University of Utah - Education Network, University of Utah, School of Medicine

Read More at:

[www.datacore.com/education](http://www.datacore.com/education)

## Customer Testimonials

### Barren County Schools

"For all intents and purposes, we are 100% virtual. The biggest benefit for us was realizing a virtualized data infrastructure. Because we adopted storage virtualization, we now can deploy any storage hardware behind our environment that we want. Beyond this - with DataCore we were able to repurpose old equipment."

- Steve Gumm, IT director,  
Barren County Schools.

### Lakota Local Schools

"With a continually growing enterprise dependent on network based solutions, DataCore allowed us to implement a virtual infrastructure at a fraction of the cost and support of other storage solutions. As a result, we were able to virtualize several central systems, resulting in power, cooling and space savings as well as add additional redundancy."

- Todd Wesley, Network Operations  
Administrator for Lakota Local Schools

### Rocklin Unified School District

"We had to put in place a virtual storage network that had the agility to keep up, while also providing the needed fault tolerant failover protection to safeguard our storage and maximize overall system uptime. Now, we have rolled out a new VMware and Citrix infrastructure in support of our applications. And DataCore is the underlying foundation for all of it."

- Glenn Baker, Systems Engineer,  
Rocklin Unified School District.

### Scottsdale Community College

"Virtual computing has transformed our entire IT organization - the way we deliver services, the way we support them, and the way our end users consume them. Our previous SAN solution was a bottleneck in this environment and we needed a more high-performing solution. DataCore storage virtualization is a key component to the stability and performance of our virtual computing environment."

- Dustin Fennell, VP of IT & CIO

## DataCore Cares About Education

DataCore believes strongly in helping education and therefore provides you with special discounts on software. To learn more about our special promotions please contact your trusted solution provider.

For more information on storage virtualization, please visit:

[www.datacore.com](http://www.datacore.com)

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